

Message Text

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PAGE 01 SANAA 02325 051603Z

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FM AMEMBASSY SANAA

TO SECSTATE WASHDC PRIORITY 0000

C O N F I D E N T I A L SANAA 2325

E.O. 11652: GDS

AIDAC

SUBJ: CONVERSATION WITH MINSTATE FOR DEVELOPMENT

FOR MACDONALD FROM RUIZ

1. AAP RUIZ AND LAUDATO MET MINSTATE FOR DEVELOPMENT NOVEMBER 26 FOR CANDID, SOMETIMES HEATED DISCUSSION OF FOREIGN AID AND YEMEN DEVELOPMENT. CONVERSATION WAS BEFORE MINISTER'S NOVEMBER 27 RESIGNATION (SANAA 2286) WHICH COULD AFFECT HIS VISIT TO WASHINGTON IF NOT WITHDRAWN DUE TO PRESIDENT'S PROBABLY INTERCESSION.

2. SA'ID QUESTIONED REASONS FOR WASHINGTON'S NEGATIVE DECISION ON POULTRY PROJECT. LAUDATO EXPLAINED WASHINGTON RATIONALE BUT THIS DREW CRITICAL RESPONSE FROM SA'ID ON NUMBER OF POINTS, WHICH TOUCHED ON OTHER PROJECTS AS WELL.

3. SA'ID STATED THAT PRIORITY OF POULTRY PROJECT AND OF DAIRY ACTIVITY WHICH YEMENIS HOPE WILL RESULT FROM DAIRY STUDY IS DUE TO COMBINATION OF ECONOMIC, SOCIOLOGICAL, POLITICAL AND HUMANITARIAN CONSIDERATIONS. USG WOULD MAKE SERIOUS MISTAKE TO LOOK ONLY AT ECONOMIC CONSIDERATION. SA'ID STATED FLATLY THAT FOR YARG PRIORITIES MUST BE BASICALLY POLITICAL DETERMINATION
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 SANAA 02325 051603Z

BUT WITH CONSIDERATION GIVEN TO IMPORTANT ECONOMIC

AND HUMANITARIAN FACTORS. YARG DID NOT WANT TEAMS WHICH COULD TELL YEMEN WHY IT SHOULD NOT DO SOMETHING BUT RATHER TEAMS WHICH WOULD HELP IT FIND WAYS OF DOING EVEN THOSE THINGS WHICH ARE DIFFICULT FOR DEVELOPING NATIONS WITH LIMITED RESOURCES. SA'ID RECALLED THAT AT TIME IT WAS BUILT ORIGINAL TAIZ WATER PROJECT WAS NOT ECONOMICALLY VIABLE VENTURE BUT ONCE STARTED DEVELOPED ITS OWN MOMENTUM WHICH SAW IT THROUGH SUCCESSIVE STAGES WHERE IT LOST MONEY, REQUIRED SUBSIDIES, BROKE EVEN, THEN PROVED VIABLE. SA'ID STATED THAT IF US HAD BEEN CONCERNED WITH ECONOMIC ANALYSIS ONLY THERE WOULD NOW BE NO ONGOING WATER SYSTEM OR THE LARGER DEVELOPMENT INSTITUTION WHICH HAS GROWN AROUND IT. US, SA'ID REITERATED , MUST LOOK AT NON-ECONOMIC ASPECTS.

4. ON POULTRY, SA'ID COMMENTED THAT IF US VIEWED LARGER PROJECT AS NOT VIABLE WHY NOT START ON SMALLER SCALE AND LEARN FROM EXPERIENCE. YARG WOULD NOT LET PROJECT FAIL. ONCE STARTED IT WOULD GROW BECAUSE DEMAND WAS THERE AND PEOPLE WOULD BE WILLING RISK PRIVATE CAPITAL ONCE TECHNICAL PATTERN ESTABLISHED. IF US HAD BEEN UNSUCCESSFUL IN THESE TYPES OF PROJECTS IN OTHER COUNTRIES THAN PERHAPS BOTH COUNTRIES COULD PROFIT BY THESE PAST MISTAKES TO MAKE YEMEN PROJECT A SUCCESS.

5. SA'ID ASKED LAUDATO IF HE THOUGHT IT STRANGE THAT HE (SA'ID) SPENT SO MUCH TIME ON USAID'S ACTIVITIES IN YEMEN GIVEN FACT THAT OTHER DONORS ARE DOING SO MUCH MORE IN TERMS OF ABSOLUTE FINANCING LEVELS. SA'ID EXPLAINED HE COULD GO TO THE CHINESE AND GET A MAJOR ROAD OR DO LIKEWISE WITH GERMANS, AND IN DOLLAR LEVEL GET FAR MORE FOR YEMEN THAN BY APPROACHING USAID. THAT HE SPENT SO MUCH TIME ON AID PROGRAM WAS BECAUSE HE FELT TYPES OF THINGS US WAS DOING WERE VITAL TO DEVELOPMENT IN YEMEN EVEN IF PROJECTS WERE NOT AS LARGE AS THOSE OF SOME OTHER DONORS. AID PROJECTS AIMED AT CRITICAL PROBLEMS IN PRACTICAL WAY, E.G. WATER, SORGHUM TRAINING, ETC. ACTIVITIES IN DAIRY, POULTRY AND OTHER AGRICULTURAL FIELDS COULD ALSO PRODUCE RESULTS

CONFIDENTIAL

CONFIDENTIAL

PAGE 03 SANAA 02325 051603Z

IN YEMEN WHICH WOULD ULTIMATELY AFFECT LARGE NUMBERS OF PEOPLE. HE RECOGNIZED THESE THINGS TAKE TIME BUT STATED "WE MUST START EITHER WITH YOUR HELP OR BY OURSELVES." HE NOTED HE UNDERSTOOD WHY WE WERE NOT INTERESTED AT THIS TIME IN THE AIRPORTS. HE FELT WE SHOULD RE-EXAMINE POULTRY PROBLEM FROM STAND-POINT OF HOW TO BEGIN SOME MODEST ACTIVITY IN THIS AREA.

6. SA'ID CLOSED BY SAYING HE HAD FAITH IN AMERICAN WAY OF ATTACKING PROBLEMS AND IN FACT THIS WAS WHY HE WAS PLEASED WITH TRAINING PROGRAM; HE KNEW PARTICIPANTS WOULD COME BACK WITH GOOD LIBERAL EDUCATION AND UNDERSTANDING OF INTER-DISCIPLINARY NATURE OF DEVELOPMENT PROBLEMS. HE CHIDED THAT PERHAPS AID SHOULD LOOK AT POULTRY PROJECT IN SAME WAY.

7. CONVERSATION ENDED ON CORDIAL NOTE WITH SA'ID SAYING HE WOULD LIKE TO CONTINUE THIS DISCUSSION BEFORE LAUDATO'S RETURN TO WASHINGTON.
CRAWFORD

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